



**DR. DOAN'S STORY**

Young dentist ready to  
grow their first practice.

**AUSTINTOWN, OHIO**



IN 2018

Associate dentist in  
Austintown for 5 years

Wanted autonomy and work-life balance

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Purchased a 3-chair  
practice in 2018

Overwhelmed with business operations

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5-15 new patients per month

No system for attracting new patients

**IN 2019**

She reached out to Elevate for help

**Her Goal:**

Higher income

Work-life balance

Thriving business

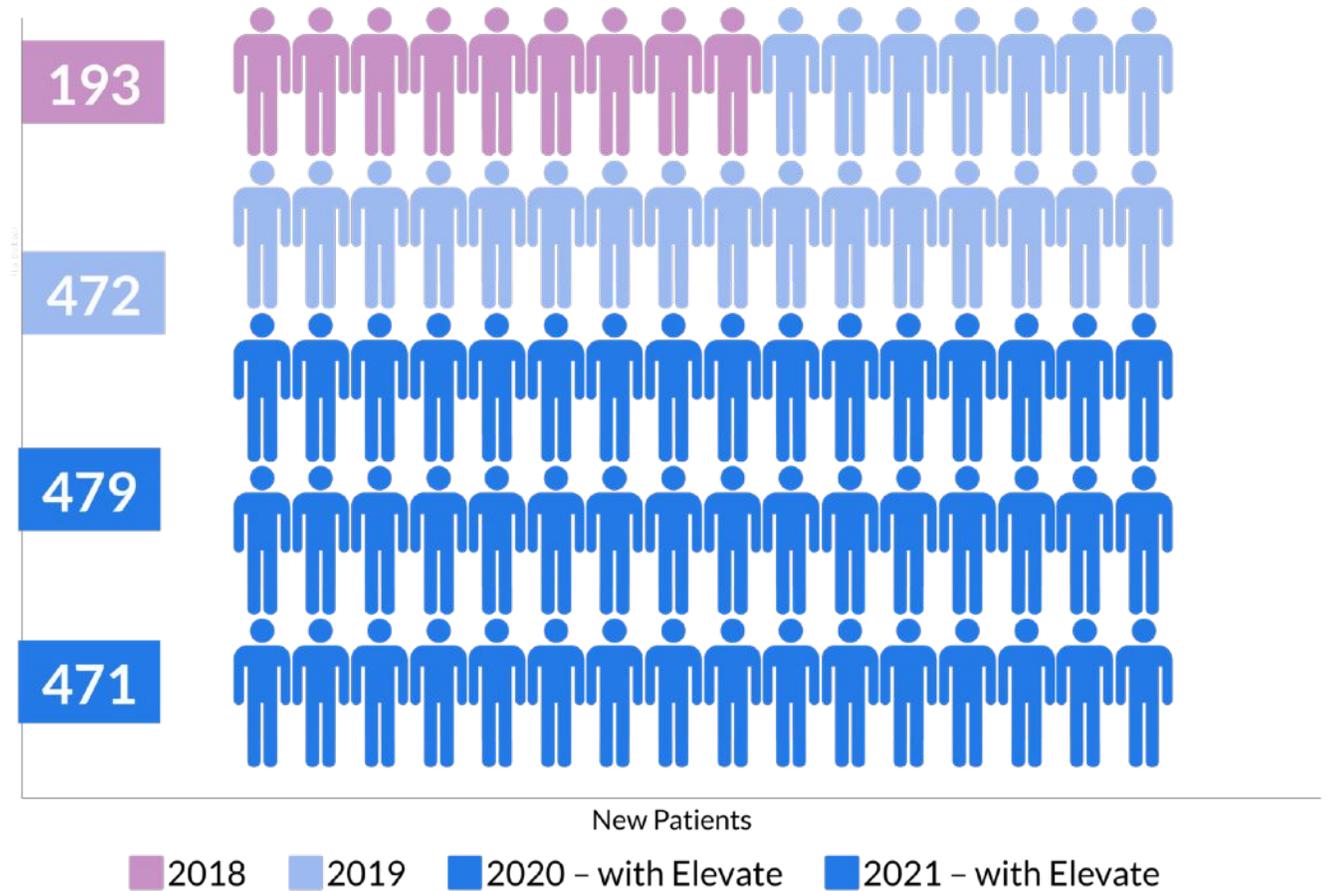
More patients

## NEW PATIENTS FROM 2018 → 2020

# 471

New patients in 2021

**2.5x** new patient growth  
in the first year of  
joining Elevate



## ANNUAL COLLECTIONS

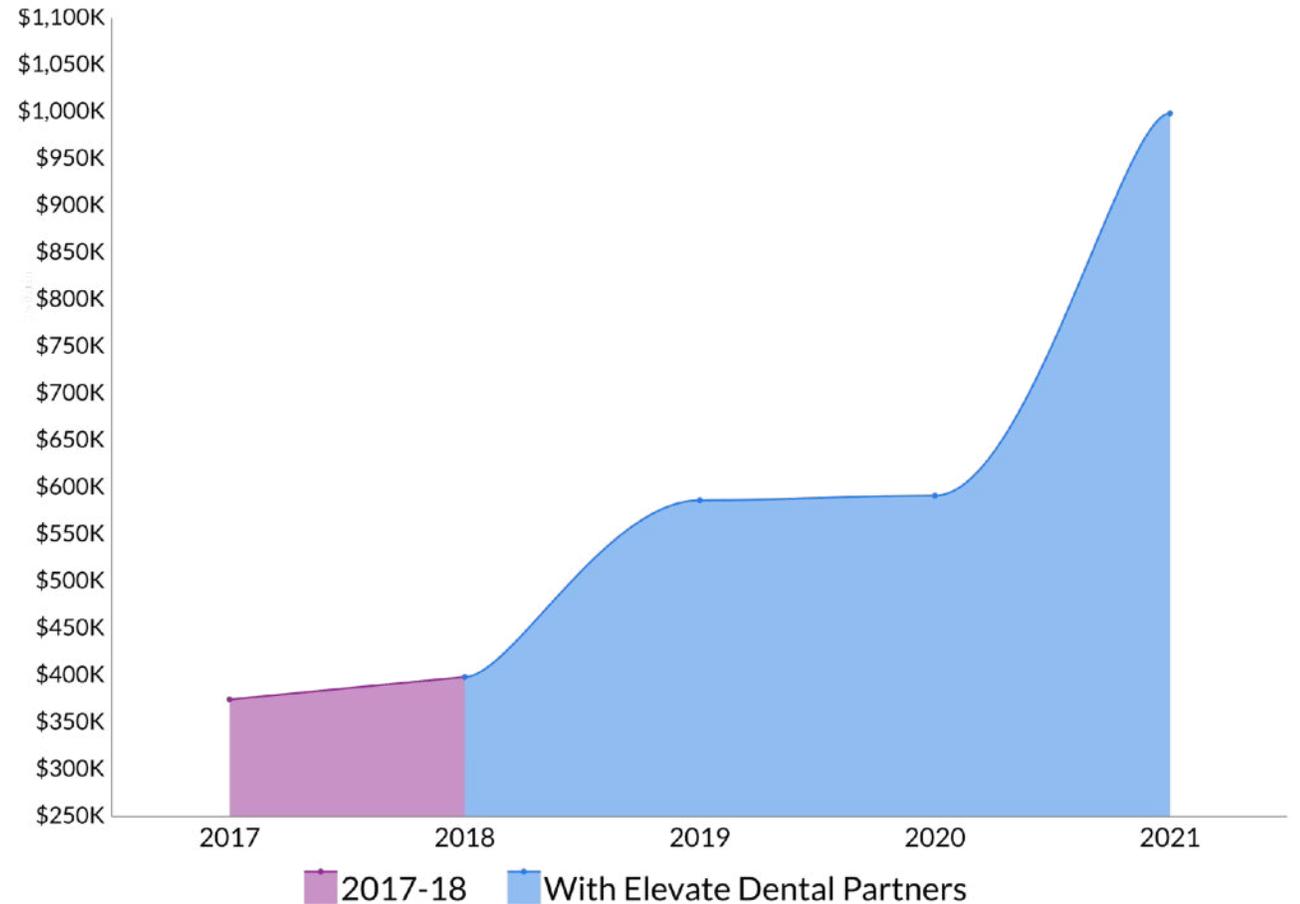
# \$600K

Collections Growth

# 250%

MORE!

**Significant** practice growth in first year of joining Elevate



## 2021 DOCTOR PAY & PROFIT

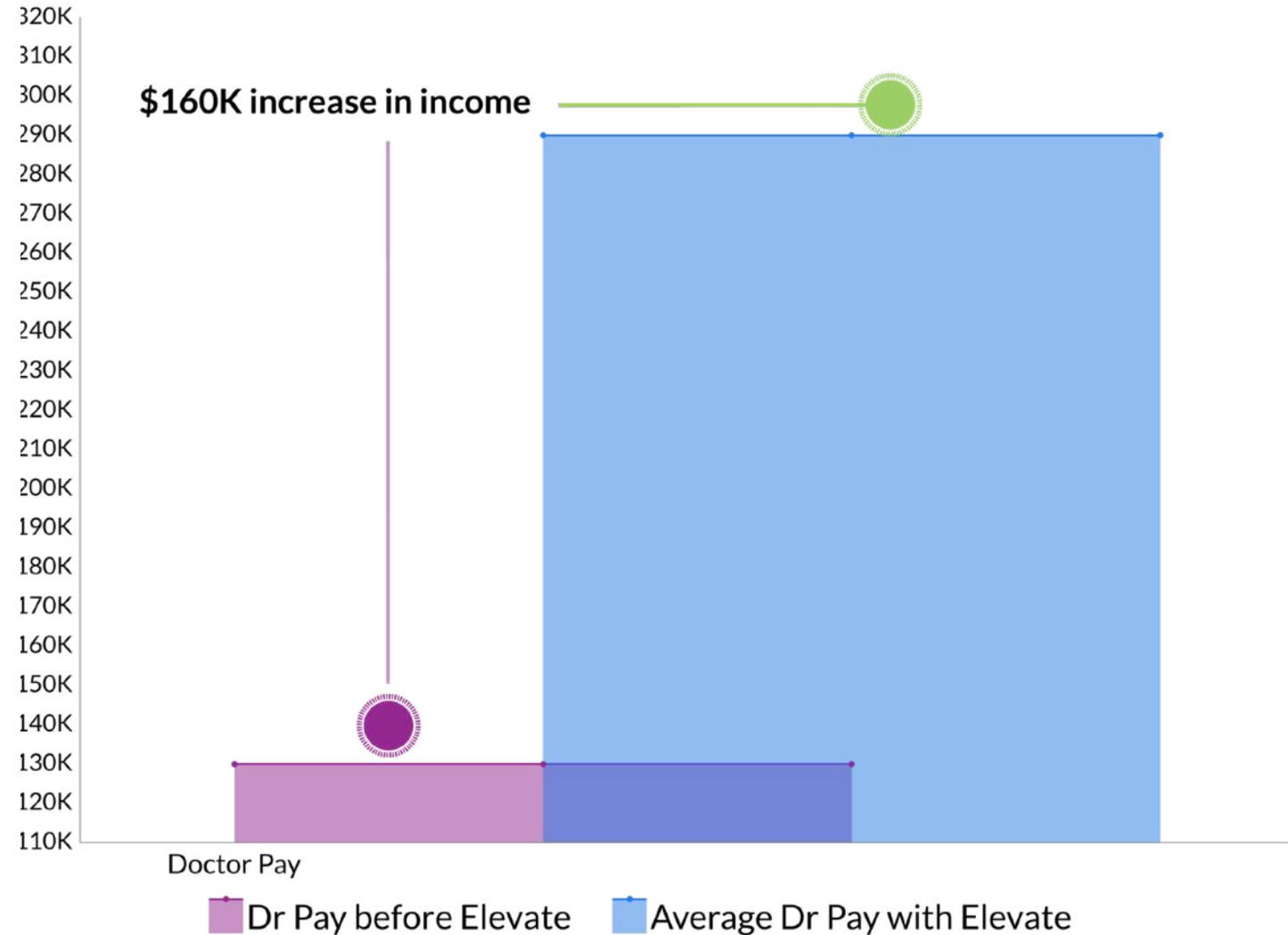
# \$160K

Income Growth

# 223%

MORE!

**More than doubled**  
income in 2021 by  
using Elevate



TODAY

Complete clinical autonomy

With admin support and business systems

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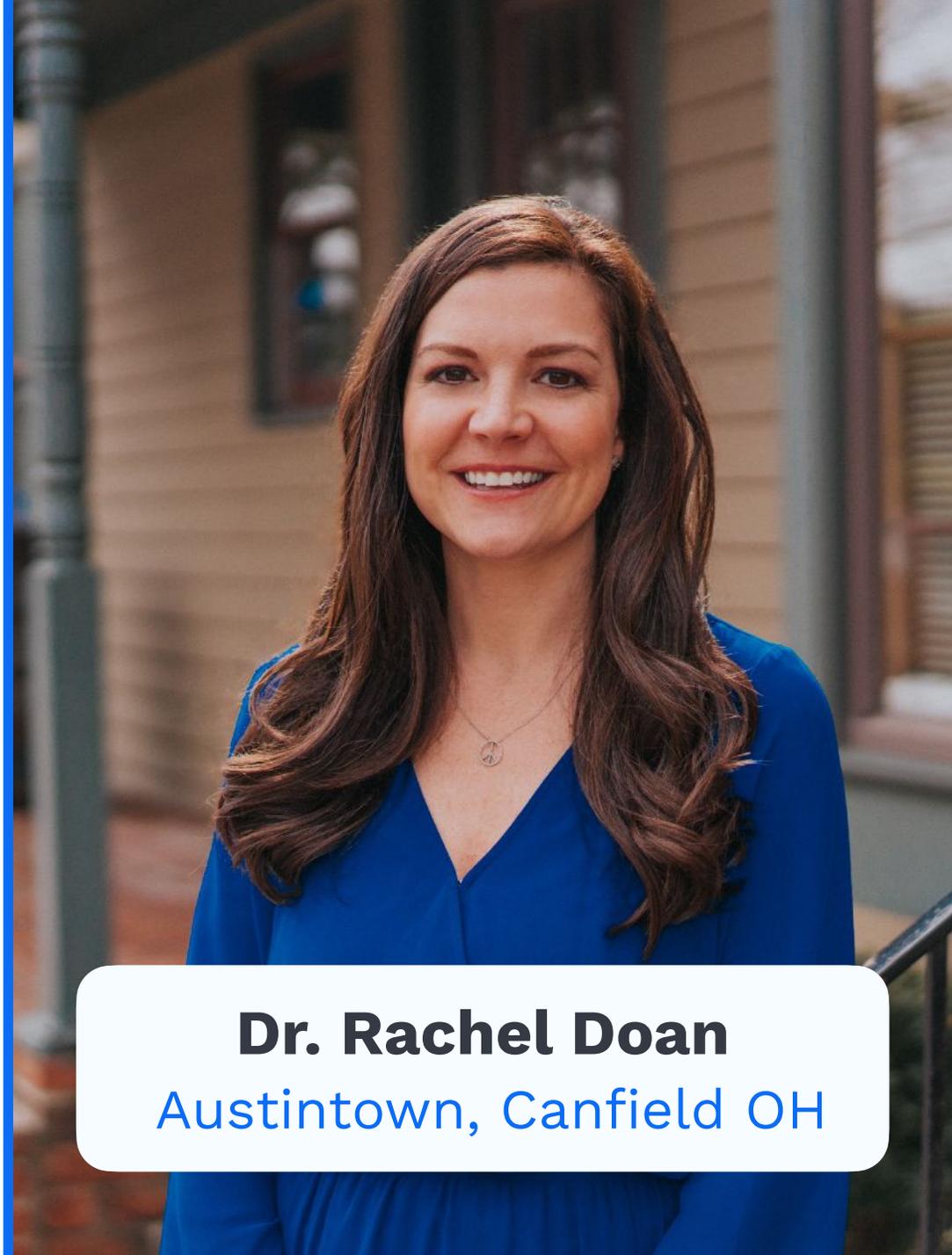
Owner of 2 practices

Low management stress & supportive team

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Great work-life balance

Can now take a vacation!



**Dr. Rachel Doan**

Austintown, Canfield OH



# We're stronger—together!

Call/text **(614) 656-2077** to discuss your goals.



Or scan to **schedule a consultation**  
with Dr. Mark Alexandrunas.